

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934**

Date of Report (date of earliest event reported) January 5, 2007

**EXACTECH, INC.**

(Exact name of registrant as specified in its charter)

Florida  
(State or other jurisdiction  
of incorporation)

0-28240  
(Commission File Number)

59-2603930  
(IRS Employer Identification  
No.)

**2320 N.W. 66<sup>TH</sup> Court  
Gainesville, Florida 32653**

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code (352) 377-1140

**N/A**

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2.):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## **Item 2.02. Results of Operations and Financial Condition**

See disclosure set forth in Item 7.01 below.

## **Item 7.01. Regulation FD Disclosure**

On January 5, 2007, Exactech, Inc. (the “Company”) issued a press release reporting certain financial information about the Company. A copy of the Company’s press release is attached hereto as Exhibit 99.1 and is hereby incorporated by reference.

The press release attached as an exhibit to this report contains various “forward looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which represent the Company’s expectations or beliefs concerning future events, including, but not limited to, statements regarding levels of and expected growth in sales of the Company’s products. When used in the press release and this report, the terms “anticipate,” “believe,” “estimate,” “expect” and “intend” and words or phrases of similar import, as they relate to the Company or its subsidiaries or its management, are intended to identify forward-looking statements. These forward-looking statements are further qualified by important factors that could cause actual results to differ materially from those in the forward-looking statements. These factors include, without limitation, the effect of competitive pricing, the Company’s dependence on the ability of its third-party suppliers to produce components on a cost-effective basis to the Company, market acceptance of the Company’s products, the outcome of litigation, the availability of third-party reimbursement for the Company’s products, high inventory maintenance requirements, the Company’s ability to protect its intellectual property, dedication of substantial resources towards research and development efforts, product liability risks and the effects of governmental regulation. Results actually achieved may differ materially from expected results included in these statements as a result of these or other factors, including those factors discussed under “Risk Factors” set forth in Item 1A of the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2005. Exactech undertakes no obligation to update, and the Company does not have a policy of updating or revising, these forward-looking statements.

The information in this report will not be deemed an admission as to the materiality of any information required to be disclosed solely to satisfy the requirements of Regulation FD. The furnishing of this information is not intended to, and does not, constitute a determination or admission by the Company that such information is material or complete, or that investors should consider this information before making an investment decision with respect to any security of the Company.

The information in this Form 8-K and the Exhibit attached hereto shall be deemed “furnished” and not deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934 (the “Exchange Act”) or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any Registrant filing under the Securities Act of 1933, as amended.

## **Item 9.01. Financial Statements and Exhibits**

(c) Exhibits

<b>Exhibit Number</b>	<b>Description</b>
99.1	Press Release issued on January 5, 2007 by Exactech, Inc.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**EXACTECH, INC.**

Dated: January 5, 2007

By: /s/ Joel Phillips  
Joel Phillips,  
Chief Financial Officer

## EXHIBIT INDEX

<b>Exhibit No.</b>	<b>Description</b>
99.1	Press Release issued on January 5, 2007 by Exactech, Inc.



Press Release  
For Release January 5, 2007

## Exactech Achieves 2006 Sales of Over \$100 Million

**Gainesville, FL, January 5, 2007** -- Exactech, Inc. (Nasdaq: EXAC), a producer and distributor of bone and joint restoration products including orthopaedic implants and biologic materials, announced today that revenue in 2006 is anticipated to be approximately \$102 million. This was the first time that the company's annual revenue exceeded \$100 million.

Exactech Chairman and CEO Bill Petty said, "Surpassing the \$100 million mark is an important milestone in Exactech's history. In 2006 we also overcame a number of challenges and ended the year with a stronger, more loyal customer base, more effective production and inventory management processes, more timely introduction of new products, a stronger financial status, and increased investor confidence. Because of our accomplishments in 2006, we believe Exactech is poised for even greater success in 2007."

The company's earnings guidance, issued in October, targeted diluted earnings per share in the fourth quarter ending December 31, 2006 of \$0.17 to \$0.18 based on anticipated annual revenues of \$100 million to \$103 million. As the company is completing its annual financial reporting and auditing process, updates to the earnings are not yet available and the sales number is unaudited. The company said it expects to release its financial results for 2006 on or about February 26.

### About Exactech

Based in Gainesville, Fla., Exactech develops and markets orthopaedic implant devices, related surgical instruments and biologic materials and services to hospitals and physicians. The company manufactures many of its orthopaedic devices at its Gainesville facility. Exactech's orthopaedic products are used in the restoration of bones and joints that have deteriorated as a result of injury or diseases such as arthritis. Exactech markets its products in the United States and in more than 25 countries in Europe, Asia, Australia and Latin America. Copies of Exactech's press releases, SEC filings, current price quotes and other valuable information for investors may be found at <http://www.exac.com> and <http://www.hawkassociates.com>.

An investment profile on Exactech may be found at <http://www.hawkassociates.com/exacprofile.aspx>.

Questions should be directed to Frank Hawkins or Julie Marshall of Hawk Associates, Inc. at (305) 451-1888, e-mail: [info@hawkassociates.com](mailto:info@hawkassociates.com).

*This press release contains various “forward looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which represent Exactech’s expectations or beliefs concerning future events, including, but not limited to, statements regarding levels of and expected growth in sales of Exactech’s products. When used in this press release, the terms “anticipate,” “believe,” “estimate,” “expect” and “intend” and words or phrases of similar import, as they relate to Exactech or its subsidiaries or its management, are intended to identify forward-looking statements. These forward-looking statements are further qualified by important factors that could cause actual results to differ materially from those in the forward-looking statements. These factors include, without limitation, the effect of competitive pricing, Exactech’s dependence on the ability of its third-party suppliers to produce components on a cost-effective basis to Exactech, market acceptance of Exactech’s products, the outcome of litigation, the availability of third-party reimbursement for Exactech’s products, high inventory maintenance requirements, Exactech’s ability to protect its intellectual property, dedication of substantial resources towards research and development efforts, product liability risks and the effects of governmental regulation. Results actually achieved may differ materially from expected results included in these statements as a result of these or other factors, including those factors discussed under “Risk Factors” set forth in Item 1A of Exactech’s Annual Report on Form 10-K for the fiscal year ended December 31, 2005. Exactech undertakes no obligation to update, and does not have a policy of updating or revising, these forward-looking statements.*